

BUY A BUSINESS - WISH LIST

CONFIDENTIALITY: All the information that you provide will be treated with the strictest confidence and it will not be disclosed to a third party.

MY WISH LIST: I would like to buy a business with the below features.

SECTOR:

1. Manufacturing – making the product.
2. Wholesale/Distribution – middleman between the manufacturer and the retailer/end user.
3. Retail – selling products to the public.
4. Service – providing assistance to the above three sectors.
5. Other (provide details) _____

Essential

Desirable

Not
Important

CONSIDERATIONS:

1. Close to home
2. Well established
3. Easy to manage
4. Short working hours
5. Low staff levels
6. Requires little experience or knowledge
7. A freehold business
8. A leasehold business
9. A franchised business
10. Located in a shopping centre
11. A cash business
12. Family members may be involved
13. Minimum competition
14. High level of stock and or plant
15. A wide product range
16. A good customer spread
17. Low working capital required
18. Travel involved
19. Interesting to operate
20. High security (Post Office/Newsagent/Lotto)
21. Run under management
22. Good profit history
23. Future potential

FINANCIAL GOALS:

1. Profit level required – historical

\$50k-\$100k

\$100k-\$150k

\$150k-\$200k

\$200k-\$300k

2. Preferred purchase price (detail)

\$

CONTACT DETAILS:

1. Name: _____
2. Address: _____

3. Telephone: _____ Mobile: _____
4. Email: _____
5. Other: _____

SIGNED:

DATE: